

Integrated Digital Systems/ScanAmerica, Inc.
FY 2005 Capability Statement
with Business Information Summary



Manufacturer and Solutions Integrator of the
Edge Product Group Document Management Systems

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KOFAX



Xerox
Business
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Overview

Integrated Digital Systems/ScanAmerica, Inc. (IDS), a Microsoft Gold Certified Partner (2003, 2004, 2005), Virginia Certified Small Business, Veteran-Owned Small Business (VOSB) and manufacturer of business and government software products and solutions has since 1995 been providing the Federal, State and Local government, Healthcare Providers and Commercial Clients with document management solutions, business process management consulting, workflow process design, digital imaging integration and data processing services. IDS personnel are trained, certified and experienced in providing commercial, healthcare and government customers with document management solutions, electronic healthcare records management, students records management, correspondence management systems, business process consulting, workflow solutions, custom imaging solutions, Intra/Internet solutions and design services, HIPAA and Sarbanes-Oxley-compliant products, digital signing and security products (PKI), 508C integration and support, document conversion services, litigation support services, technical support, installation, maintenance, and third party product integration.

The IDS senior technical staff average over 15 years of experience designing, programming and integrating imaging, networks, hardware and Internet systems. Most of our employees hold product certifications to provide these services. Services provided include, but are not limited to, business process re-engineering consulting, imaging solutions, data capture and data entry, document management, application services (ASP), secure document web-based hosting services (DigitalEdocs.com), network configuration and Internet design, product development, integration,

installation, paper and film conversion services, quality control, document preparation, indexing, and programming services featuring the full line of Microsoft and other related products.

IDSS Areas of Expertise

Manufacturer of Document Management Software products:

IDS products are used in concert with our technical expertise to define, develop and implement state of the art electronic document management, workflow, enterprise information, and healthcare solutions for the latest Microsoft operating environments. IDS products include Edge2004™, EdgeVault™, Edge Web Link™, MedDocs™ and Edge WorkFlow™ as well as numerous products for various hardware vendors like Xerox, Konica, Canon and others. IDS specializes in providing products that are designed to be complete, open, web-enabled, commerce-enabled, PKI and certificate-based enterprise solutions using our integrated stand-a-lone security or Active Directory Services for Password and User ID management. IDS provides complete proof of concept solutions that include installation services, document conversion and process assessment services that result in improved quality and productivity in your business process(es).

Electronic Healthcare Records Solutions and Services:

Our HIPAA-compliant software product MedDocs™ is designed to provide the user a degree of certainty when it comes to managing Electronic Healthcare Records with features like:

- Medical Forms Manager,
- Patient Appointment Scheduling
- Wireless Tablet PC Ready with XP Tablet Journal feature
- Barcode Capture and Patient Information Label Printing ,
- Barcode Coversheet Generator for Patient Charts Capture

- Log and Email Feature
- DICOM Image Viewer for X-ray and Medical Film display
- Batch Scanning and Indexing
- Transaction Logging and Activity Logging
- Physician defined Patient File and Document Index Values
- Archive Offline Feature
- Access Database upgrade to MS SQL 6.5 or better with SQL Wizard.
- Smartcard, USB Token and RFID Proximity Security Capability

IDS HIPAA-compliant MedDocs™ software provides color and high resolution DICOM image viewer, records capture, management and can be fully integrated with patient charts or used as your radiology library. With MedDocs™ connectivity to images and records can be securely processed through managed review and approval processes. Med Link™ provides direct secure web access to MedDocs™ without the need for a portal application. MedDocs™ also seamlessly connects to secure Internet portals such as HealthEDocs™ Microsoft Sharepoint™, EdgeVault™, and Xerox DocuShare™ for sharing and Telemedicine/Teleradiology application based on viewer privileges and access rights.

Film processing is conducted at the IDS Solutions Center in Manassas, Virginia where we process area hospital patient medical records and documents for DEA, National Institutes of Health and other organizations. A copy of our HIPAA Policy and Procedures Statement is available on request. Scheduled pick-up and delivery services are provided by IDS. Film is stored while on IDS premises in a secure vault used for secure and sensitive data projects. Images can be provided on CD-ROM or DVD for uploading into digitized radiology systems or existing patient records management systems.

Secure Collaboration and Sharing Solutions:

IDS offers a wide selection of secure Web-based collaboration and document sharing products to meet our customer's need. These include Edge Web Link™, HealthEDocs™, Digitaledocs™ Microsoft SharePoint™, EdgeVault™ and Xerox DocuShare™. These products represent the best solutions available today.

Business Process Workflow Solutions:

Today, the managing of your business is even more critical than it was just a few years ago. With the introduction of Web-based services and Web-based information management, competition is even greater. Interaction and control over internal processes and those of your customers have become an integral part of managing your business. IDS views this process as an absolutely essential step in the development of productive and effective document management, collaboration and workflow systems. IDS Edge Workflow™ product and business process re-engineering services provides you with the ability to manage your valuable business information, secure your documents, track your business process, and make the best use of your customer and business information by applying and automating those rules that apply to your business.

To validate these processes and rules IDS offers Business Process Management Study Services as a pre-installation and project definition process to document and flow your business while defining the steps needed to implement a realistic and effective process.

Once this process is completed and management concurs with findings and recommended improvements, the final design is then transitioned into automated rules-based flow templates. These templates are now made available to staff and management as an integrated daily process.

The cost that can be saved through the proper and effective application of a Business Process Study quite often is substantial when compared to the replacement or redesign of ineffective

systems. Quite often the initial steps in establishing and effective system are rushed and not properly evaluated.

Microsoft Gold Certified Partner:

IDS has been part of the Microsoft Certified Partner Program for 12 years. IDS has met the most stringent staff certification and product quality requirement over this period of time. For the past three years IDS has maintained Gold Certified Partner status for ISV and Information Worker Solutions. IDS has the ability to provide our clients full services and support for Microsoft products and services. Dedicated certified staff members make up the IDS team.

Conversion Services:

The IDS Solution Center, located within the Washington, D.C. technology corridor in Manassas, Virginia, is equipped with the latest computer equipment, software, scanning stations, web servers, scanners, and imaging products. IDS can process more than 10+ million documents a year and with its partners that are geographically located in the U.S. hundreds of millions per year. IDS' consistent procedures and controls insure the highest quality of electronic documents that can be achieved. Years of experience have been documented and implemented with the continuous application of new and best practices to meet customer demands. IDS excels in providing the following conversion services:

- Document capture,
- XML Conversion ,
- Adobe PDF creation,
- Data capture and validation,
- Forms capture,
- OCR,

- ICR,
- Scan to Word 2003

The center provides a secure document vault to protect customer document assets during the conversion process. Pricing is very competitive with the less secure offshore options. IDS can process paper, microfilm, microfiche, and aperture cards.

Data Entry and Capture Processing Services:

IDS provides at its Solution Center Data Capture and Data Entry Services for collection information from forms, documents, proprietary systems, and surveys. This information is processed and return to customer in Database format, Excel Spreadsheet format, or similar formats which can be uploaded into the customer's data management application.

Remote Hosting Services:

DigitalEdocs™ document hosting and exchange services portal has been designed to provide maximum protection and security for our customers and their knowledge objects.

Secure Hosting: Hosting facilities are located in a rural area with limited visibility and access. The facility has been secured for U.S. Government client document management work and has limited access. Employees of the facility have undergone varying degrees of clearance and background checks prior to employment. Equipment and storage resources have been designed to provide access assurance and safe storage of the objects placed in the portal.

IDS has scheduled and routine back-ups and offsite storage of the system through use of RAID and DLT Tape support services ensures our success in this area. Systems engineering personnel are on call 24/7 and within twenty minute response time to our facility. Multiple T-1 connections

directly to a major local Internet access provider POP 3 station insures the site will be up 24/7 with very little possibility of interference from outside sources.

Image Hosting Services: Integrated Digital Systems now offers a complete hosting service through www.digitaledocs.com and www.healthdocs.com that takes your paper, microfilm, and microfiche, x-rays and provides indexing, cataloging, search and secure sharing of images in a real-time, secure database for online access through the Internet. This is an excellent solution for business, government, and other applications that takes care of everything you need in one simple program.

Integration and Support Services:

IDS integration expertise provides the ability to implement custom solutions and assist with the design, development and deployment of third party products, and programming interfaces or custom scripting. This unique IDS design and integration capability ensures that the new system will meet your needs to connect to multiple third party and IDS software applications. The design and integration services are provided using programming languages such as VB .NET, Visual Basic 6.0, JAVA2, HTML, DHTML, XML, XSL, ASP (Active Server Pages), and Software Development Kits (SDK) provided by Microsoft, Oracle, Tarmin, Kofax, eiStream (formerly Keyfile), and QuickStream.

Performance and History

IDS is a growing knowledge/document management integrator, technical support, and document management solutions product manufacturer and services company. IDS specialized offerings include document management solutions, integrated networks, document digital conversion, Web integration, HIPAA and Sarbanes-Oxley-compliant products, digital signing and security products,

E-commerce services, business re-engineering consulting, Internet storage solutions and Inter/Intranet solutions. As a result of IDS' proven level of technical expertise and service satisfaction that rivals the best in today's market, IDS has earned a long list of satisfied customers and, subsequently, an excellent performance history.

Financially, IDS has achieved one of the best ratings from Dun & Bradstreet as well as GSA during its financial responsibility review. Historically, IDS has focused on its development of the federal market with recent inroads in the commercial arena. Over the past three years it has advanced its presence in state, local government and commercial markets. With over 55 Reseller/Partners coverage has grown significantly. IDS has been successful through its focus on providing and supporting Document Management software and hardware platform design, conversion, configuration, project management, customization services, installation, bid, and helpdesk support.

Customer List:

The management and staff at IDS have decades of experience performing on contracts with the federal, state and local governments. In addition, IDS has built an excellent customer base within the commercial market. Here is a sample of some of our customers for which we have completed projects. These projects range in scope from large complex document management solutions to simple system integration projects.

- **Bechtel – Scanning Center Production Solution**
- **Boca Raton Resort**
- **Catholic Charities – Canada**
- **City of Baltimore – Department of Health and Human Services**
- **Dofasco - Canada**

- **First Energy of Ohio**
- **Home City Ice**
- **Hudson County - Department of Corrections**
- **Litton - PRC/ Smithsonian Institution/National Air and Space Museum (1997) –**
- **Litton Scientific**
- **Marriott Corporation – Vacations Group Document Management System**
- **Maryland Financial Bank**
- **Nabisco**
- **National Institutes of Health - Human Resources**
- **National Institutes of Health – Office of Biotechnology**
- **National Institutes of Health – Office of the Director**
- **Northern Virginia Community College – Manassas Campus**
- **NEXTEL**
- **PAI**
- **Philip Morris Corporation**
- **Potomac Hospital**
- **Prince William County Schools**
- **Gloucester County Public Schools**
- **Gloucester County Commissioner of Finance**
- **Newspaper Association of America**
- **U. S. Air Force - Air University - Maxwell Air Force Base**
- **U. S. Department of Defense**
- **U. S. Drug Enforcement Administration – AFMS & DQT**
- **U. S. Drug Enforcement Administration - Office of Diversion**
- **U. S. Drug Enforcement Administration - MOT**
- **U. S. Department of Interior – Bureau of Land Management**

- U. S. Department of the Interior - Dam Safety Project
- U. S. Department of the Interior - Office of Personnel Management
- U. S. Department of the Interior – Office of Surface Mining (Denver)
- U.S. Department of the Interior - Office of Surface Mining, Washington, D.C.
- U. S. Department of Justice - Office of the Executive Secretary CIMS Project
- U. S. Department of Justice - Justice Data Center
- U. S. Department of Labor
- U. S. Federal Aviation Agency
- Federal Bureau of Investigation – Document Conversion and Web Access Project
- U.S. Navy - Jacksonville
- U. S. Navy SPAWARS
- U. S. Veteran Administration – San Diego
- Virginia Department of Environmental Quality
- Xerox Corporation
- Xerox Global Services
- Xerox Public Sector

Business Information Summary

Legal Name: Integrated Digital Systems / ScanAmerica, Inc.
Address: 9817 Godwin Drive
Manassas, Virginia 20110 (effective 9/1/2005)
Phone No.: 1-703-368-2887 (voice)
1-703-368-2393 (fax)
1-800-283-0999 (HelpDesk and support)

Internet: Corporate Site: <http://www.idss.net>
Product Site: <http://www.edgedepot.com>
Healthcare Site: <http://www.meddocscentral.com>
Hosting Site: <http://www.digitaledocs.com>
EHR Host Site: <http://www.healthdocs.com>

Cage Code No.: 039G9
Federal ID No.: 54-174-7545
Tax Exempt No. : 0016689701 - Virginia
Duns No. : 19-827-6826
SBA Status: Veteran Owned Small Business (VOSB)
Virginia MBDE: Virginia Certified Small Business
DOD: CCR registered Contractor
ORCA: Registered for Certifications and Representations

NAICS: 425110 Business to Business Electronic Markets
511210 Software Publishers
514210 Data Processing Services
518210 Data Processing, Hosting and Related Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541519 Other Computer Related Services
541611 Administrative Management and General Management Consulting Services
541614 Process, Physical Distribution and Logistics Consulting Services
561410 Document Preparation Services

No. Employees: Peak Production – 52
Core with Technical Professionals – 23

Technical Contact: Brian Lemaster – lemaster@idsscan.com

Contracts Contact: Larry Hunt - ldhunt@idsscan.com

Sales Contact: Marie Dibble - mdibble@idsscan.com

Performance Ratings: Department of Justice, 8/2003 Received 3.75 out of 4 rating.
DEA , June 04, 2004 Received 4.25 out of 5 rating
GSA, Financial and Performance Rating 88-94 (Top 10% Contractors).
Dun & Bradstreet, August, 2004 Rated Lowest Risk, Strong Financial

Product Resellers: 55 Worldwide (listed at website)